

VLADIMIR VULIĆ

PERSONAL DETAILS



Date of birth: 27.07.1978.
Place of birth: Podgorica (Montenegro)
Citizenship: Montenegrin
Address: Đoka Miraševića 33/21
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EDUCATION

- 2008 - present** Doctoral Studies, Podgorica School of Economics, University of Montenegro
PhD student. Successfully defended initial research for his PhD thesis.
- 2004 – 2007** Postgraduate Studies "Entrepreneurial Economy", Podgorica School of Economics,
University of Montenegro
MA in Economics
Completed 11 exams and graduated with a GPA of 9.27 (on a scale of 6 to 10)
Successfully defended his masters thesis titled "Strategic outsourcing as a source of
sustainable competitive advantage"
- 1999 – 2003** Podgorica School of Economics, University of Montenegro
BA in Economics, Graduated with a GPA of 9.24 (on a scale of 6 to 10)
Majored in Entrepreneurship and Entrepreneurial Finance

EDUCATIONAL STAYS AT FOREIGN UNIVERSITIES

- 2007.** University of Greenwich Business School, London (United Kingdom)
- 2006.** Wirtschaftsuniversität Wien, Vienna (Austria)
- 2003.** Norges teknisk-naturvitenskapelige universitet, Trondheim (Norway)

CERTIFICATES, HONORS AND AWARDS

- 2010.** Attended the "8th Annual International Open and User Innovation Workshop" held at MIT
(Massachusetts Institute of Technology) Sloan School of Management
- 2010.** Attended Gulltaggen 2010 conference, which gathered an impressive group of
international heavyweights from the new digital world, entrepreneurship, innovation, new
media business models, creativity, Internet marketing and leadership - Sir Richard
Branson, Guy Kawasaki, Kjell A. Nordström i Jonas Ridderstråle, Mitch Joel, Mike Walsh,
Gary Vaynerchuk, Richard St. John, Ji Lee, Gunther Sonnenfeld...
- 2010.** Attended the "Ahead of Marketing" seminar, by Seth Godin, one of the world's leading
experts in change management and marketing and author of 12 global business
bestsellers
- 2010.** Attended the "Open Innovation & Open Business Models" seminar, held at ESADE
business school (Ramon Llull University), coordinated by professor Henry Chesbrough
(Haas School of Business, University of California, Berkeley) who coined the term "open
innovation"
- 2009.** Took part in the program "Current Social, Political and Economic Issues for Young
European Leaders", by invitation from United States Department Of State, which was
held across four US federal states

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- 2009.** Attended the “Competitive Strategies for the Third Millennium” seminar, by Michael Porter, the world’s leading authority on competitive strategy and international competitiveness
- 2009.** Attended the “Strategies for Growth and Profit in Recession” seminar, by Rowan Gibson, the bestselling author and the expert on radical innovation
- 2009.** Attended the “Presenting to Win” seminar, by Jerry Weissman, the world’s number one corporate presentations coach
- 2008.** Attended the “Modern Business Philosophy for Increasing the Profit” seminar, by Jonas Ridderstråle, the leading European management guru, and the co-author of global bestsellers "Funky Business" and "Karaoke Capitalism"
- 2008.** Attended the "Excellence. Always." seminar, by Tom Peters, one of the top 5 management gurus according to all world rankings, and the author of global bestsellers “In Search of Excellence” and “Re-Imagine!: Business Excellence in Disruptive Age”
- 2007.** Attended the "How to Enjoy Capitalism" seminar, by Kjell A. Nordström, the leading European management guru, and the co-author of global bestsellers "Funky Business" and "Karaoke Capitalism"
- 2006.** Attended the “How To Position Your Brand Uniquely” seminar, by Philip Kotler, the world’s leading marketing guru
- 2006.** Successfully completed the "CEEMAN Seminar on Adizes Methodology", by Dr Ichak Adizes, one of the world’s leading experts in change management
- 2005.** Successfully completed International Management Teachers Academy 2005 organized by CEEMAN (Central and East European Management Development Association)
- 2004.** Participated in the RESEGE "Strategic Management and Organizational Structure" and "Entrepreneurship and Small Business Management" workshops organized by FNEGE (Fondation Nationale pour l'Enseignement de la Gestion des Entreprises)
- 2004.** Successfully completed Discover Management Program organized by IEDC - Bled School of Management
- 2003.** Holds a Corporate Governance Trainer license issued by the European Agency for Reconstruction (EAR) and Pohl Consulting & Associates
- 2003.** Holds broker, dealer and investment manager licenses issued by the Montenegro Securities and Exchange Commission

WORK EXPERIENCE

- 2004 – present** Podgorica School of Economics, University of Montenegro
The leading economics education institution in the country with 3,500 undergraduate and graduate students
Teaching Assistant
Currently teaching Principles of Strategic Management, Introduction to Business, Entrepreneurship, Technology and Innovation Management, Information Technology, Software Tools
- 2004 – present** Graduate School of Management, Podgorica School of Economics, Uni. of Montenegro
The leading management education institution in the country with 1,500 undergraduate and graduate students
Teaching Assistant
Currently teaching Strategic Management, Introduction to Management, Information Technology, eBusiness

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- February 2003 – January 2004** Podgorica School of Economics, University of Montenegro
Junior Teaching Assistant for Management and Business Information Systems
- March 2003 – April 2003** Bearingpoint, Inc. (former KPMG Consulting, Inc.)
Assistant on the project "Opening a Window to Foreign Investment in Montenegro"
- 1998 – present** www.downloadzone.me
Co-founder and editor-in-chief of the first and largest download website in Montenegro and Serbia, whose mission is to provide people with high quality public domain software which will make their work more productive and enjoyable. An award-winning website voted many times among the Top50 sites in Serbia and Montenegro. It averages more than 3,000 unique visits per day, or more than 100,000 hits per day.
- 1998 – present** Download Zone, an independent web design agency
Co-founder and Chief Sales Officer
Featured projects:
<www.infor-me.com> Classified advertisements and news portal
<www.pgbroker.me> Podgorički broker AD
- Current and former clients include Montenegrin Securities and Exchange Commission, Basketball Club Partizan Belgrade, Basketball Club Budućnost Podgorica, Montenegro Stock Exchange, "Mermer AD" Danilovgrad, Imperijal d.o.o Bijelo Polje, Nova Lira d.o.o...

MEMBERSHIPS

- A member of **Mensa**, an international organization of people with an above average IQ (IQ>148 or top 2% of the population), since 1998. Has organized and actively participated in over 10 examinations and other Mensa related activities in Montenegro.
- Member of the board at International Management Teachers Academy Alumni Association

LANGUAGES

- Bosnian / Croatian / Montenegrin / Serbian** native
- English** fluent
Holds a Certificate of Proficiency in English (grade A) issued by the University of Cambridge (Date of Examination: June 1998.), Ref. No: 986EA0088004

COMPUTER SKILLS

Has many years of experience working with computers and on the internet. Is an expert in web design. Proficient with MS Windows, MS Word, MS Excel, MS PowerPoint, MS FrontPage, Adobe Photoshop, all kinds of web-browsers and e-mail clients...

OTHER SKILLS

Holds a "B" category driver's license since 1997. Is very energetic and confident. Was a leader of many successful projects where he showed his creativity, entrepreneurial spirit and good organizational skills. Can work both independently and in a team. Was class president during both Elementary and High School where he was involved in many extra-curricular activities.

INTERESTS

Practices sports (tennis and basketball) in spare time. Likes movies, music and travelling. Was a boy scout and participated in many competitions.

REFERENCES

Available upon request